

DECISION MAKING PROCESS IN PROJECT MANAGEMENT

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Abstract: The postindustrial transition dominated by the integration and globalization of national economic spaces determines a strong challenge characterized by a high diversity of projects. The crisis, conflicts, risks and errors have a strong and deeply influence on the effectiveness and efficiency of projects. The project managers have to create a balance between the needs of customer and project organization in a changing world. Thus, a project manager has to be a real project leader in order to make good decisions and achieve the success as a measure of the ability to become a real agent of change.

Key words: project management, project manager, decision making process, conflicts, risks, leadership.